



Therapy Remarketing Group Project Planner

TRG
203 Argonne Ave, Suite B-204
Long Beach, CA 90803

Additional Information continued:

Equipment:

1. Please list the preferred **Linac** configuration:

Manufacturer: _____ Model: _____

- Used (As-is, subject to inspection) Refurbished

Photon energies: _____ Electron energies: _____

Couch type: _____ Independent Jaws? Dual Single None

What software version or features? _____

Will you require a beamstopper? Yes No If "yes" does it need to be retractable? Yes No

Please check all of the following that apply: Upgradeable Configured with No Preference

Linac:	MLC	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Portal Vision Unit	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Dynamic IMRT	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	IGRT	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

2. Please list the preferred **CT Simulator** configuration:

Manufacturer: _____ Model: _____

- Used (As-is, subject to inspection) Refurbished

Do you currently have treatment planning software? Yes No. If yes, what program are you using?

If no, would you like to order one with the CT package? Yes No

If yes, please list any special software version or features needed _____

Please check all of the following that apply: Upgradeable Configured with No Preference

CT Simulator:	Flat-table insert	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Dicom-3	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	PACS-link	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Multi-slice	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Large Bore	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Dry view imager	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

3. Please list the preferred **Other Equipment** configuration:

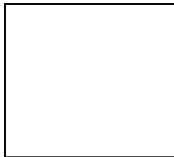
Manufacturer: _____ Model: _____

Please check all of the following that apply: Used Refurbished No Preference

Other equipment:	Simulator	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	HDR Unit	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	MRI	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Orthovoltage	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Other (please list) _____

Please list any special requirements, features and software versions needed _____



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Financial:

1. How is the project being financed? Self/ Partnership Corporate Loan Lease

2. Is financing in place, or is there a wait for any final approvals? _____

3. Are you part of a GPO or affiliated group of centers? Yes No. If yes, please list? _____

4. What is the estimated budget for any of the following? Project total: \$ _____
Linac: \$ _____ CT/ Sim: \$ _____ Other Equip: \$ _____
Other List: _____

5. Are you subject to CON restrictions? Yes No. If yes, do you have your CON? Yes No

6. Would you like recommendations for leasing options? Yes No

7. Who is the best point of contact for finance and billing questions? Please list contact information below:

Name: _____ Company: _____

Phone: _____ Fax: _____ Email: _____

Thank you for your interest in TRG. We look forward to the opportunity to work with you on your project. We can help you coordinate many elements of your project so you can remain focused on the day-to-day activities and operation of your facility. TRG can provide systems to meet any budget and facility needs. All equipment is subject to availability and prior sale until the required down payment and signed quotation is received and accepted by TRG. Acceptance is defined as being signed by TRG and Buyer. We suggest locking in specific systems for your project at least 3-6 months in advance of the targeted installation date to allow for best planning practices. We are comfortable with working with long lead times, and in many cases the more advanced notice will open up greater equipment opportunities for you. Please feel free to call us with any questions or for consultations on any aspects of your project.

Best Regards,

John Marquez
President
Therapy Remarketing Group



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Budgeting Considerations:

General Linac Relocation Estimates:

Inspections	= \$ 125.00- \$320.00 Hr. (hourly rate, approximately 4-8 hours)
Base Frame (Standard)	= \$ 10,500.00
Base Frame (VEO)	= \$ 25,000-\$40,000.00 (Please call)
Ground transport	= \$ 4.00 per mile within U.S. (by destination international**)
Seaworthy crating	= \$ 5,000.00
Climate controlled storage	= \$ 350.00 a month (with power to vacuum)
General repair budget (used systems)	= \$ 10,000.00

Linac System Removal:

Technical labor	= \$ 7,500.00
Casual labor	= \$ 500.00
Packing material	= \$ 500.00
Baseframe removal	= \$ 5,000- \$7,000 (Please call)
Plus mileage, travel and expenses	

Installation - Single Photon Energy System:

Load from storage without skid rental	= \$1,500.00
Skid rental	= \$ 500.00
Standard same floor rig-in*	= \$ 6,000.00
Install to Varian specification	= \$ 25,000.00
Plus mileage, travel and expenses	

Installation - Dual Photon Energy System:

Load from storage without skid rental	= \$1,500.00
Skid rental	= \$ 500.00
Standard same floor rig-in*	= \$ 7,500.00
Install to Varian specification	= \$ 30,000.00
Plus mileage, travel and expenses	

Travel and Expenses:

Travel expenses	= \$ at cost
Install per diem	= \$ (quoted by destination)
Travel time	= \$ 75.00 hr.

All pricing is for budgetary purposes only. Jobs will be quoted on an individual basis. Various levels of system refurbishment can also be provided. Please feel free to contact TRG for further details.

*Standard rigging assumes normal rigging conditions (ie: no stairwells, elevator shafts, extreme ramps, etc.) Special rigging conditions include, but are not limited to; Stairwells, skylights, elevator shafts, extreme ramps and floor shoring). Any specialty rigging may incur additional costs and be quoted on a per job basis.

** International shipments can be packed and crated for seaworthy travel. Customer is responsible for any international shipping expenses including freight, taxes, tariffs, import fees and duties etc.

+With any accelerating guide that has been in a powered up operational state for a number of years, there is always the possibility that once the unit is powered down and transported, the guide (electron gun) may not return to a fully operational status and require replacing. This is simply due to the sensitivity of the component with respect to any changes in its normal operating environment. All units are meticulously packed, with very special attention given to the guide, and are immediately powered up upon arrival. While this greatly decreases the chance of guide failure, the fact remains that occasionally one does (this can occur on new system installs as well!). TRG takes every precaution to ensure that this can be avoided whenever possible with as-is systems. We cannot guarantee major system components, nor be responsible for cost of replacement, on as-is systems.